

The Energy and Environment Partnership Programme with Southern and East Africa, Phase II
12th and 13th Call for Proposals (CfP12 and CfP13)

Renewable Energy and Energy Efficiency - Early Stage and Market Ready projects

As a challenge fund, the Energy and Environment Partnership Programme with Southern and East Africa (EEP S&EA) is seeking high-quality applications for projects in the two regions that can contribute to the reduction of poverty by promoting inclusive and job-creating green economy and by improving energy security while mitigating global climate change. EEP is jointly funded by the Ministry for Foreign Affairs of Finland (lead donor), the UK Department for International Development (DFID) and the Austrian Development Agency (ADA) while the EEP Coordination Office (ECO) is hosted by KPMG.

EEP Southern and East Africa Opens Simultaneously Two Funding Windows for Early Stage (CfP12) and Market Ready (CfP13) Projects. Both Windows Are Now Open For First Proposal Submissions.

CfP12 - Early Stage projects

The projects supported in CfP12 can be “last-mile” feasibility studies, pilot or demonstration projects. The scope of this Call for Proposals (CfPs) is limited to projects that deal with the development phase of renewable energy and energy saving/energy efficiency projects. The proposed project must comprise of activities that are part of a cycle leading to further investment and sustainable commercialization. The maximum grant allocation for a selected CfP12 project can fall in the range € 100 000 – 300 000 with a co-financing requirement a minimum of 30%.

CfP 13 – Market ready projects

The projects supported in CfP13 are scale up to commercial operation, replication of commercially proven concepts to new markets (nationally or internationally) and rejuvenation of existing renewable energy and energy efficiency generation projects. Market Ready is to offer financing to projects that have a particularly strong possibility for raising other (commercial) sources of finance for project implementation, replication and/or scaling up. As concrete outputs, this result area will be characterized by the development of bankable renewable energy and energy efficiency demonstration of project proposals that involve technological, financing or business model innovation. In contrast to those projects to be financed under the early stage window (CfP12), the emphasis here is on sufficient project fundamentals, scaling up and replication by means of commercial financing. The maximum grant allocation for a selected CfP13 project can fall in the range € 200,000 - € 1,000,000 depending on the project scope and level of verifiable co-financing brought in by the project.

The applications for both windows are sought in two stages: 1) first proposals stage, based on which successfully ranked applicants are invited to submit 2) final project proposals.

First stage applications will be screened in terms of key criteria, including of the following types: a) technical scope b) business idea c) development impacts and climate change mitigations d) finance and capacity of the applicant and e) regional aspects.

When preparing the application, it is of high importance to explain how the proposed project fulfils the following eligibility conditions “six rules” as clearly as possible: 1) Clear development rationale and an economic rationale, 2) Clear demonstration of additionality, 3) Clear sustainable development outcomes, 4) Minimisation of market distortions, 5) Credible contribution to achieving systemic market impact, and 6) Incentives that are aligned with commercial partners. These are the criteria that the applicant needs to adhere to for having the opportunity to obtain EEP funding (please see Application Guidelines for details).

The Guidelines also address so called “red flags”, which are topics and conditions that cannot be funded by the EEP.

In addition, specific attention needs to be given to the following cross cutting characteristics; gender, poverty reduction, innovation and difficult markets.

CfP12 and CfP13 First proposal submissions

- Announcement of the first proposal stage: **Tuesday March 22nd, 2016**
- Deadline for submission: **April 25th, 2016 at 10h00** (South African time, GMT+2)
- The online application forms (separate for CfP12 and CfP13) can be accessed at eeпаfrica.org on **March 29 2016** onwards.

To be eligible, projects should be implemented in one or more of the following EEP partner countries: Botswana, Burundi, Kenya, Lesotho, Mozambique, Namibia, Rwanda, Seychelles, South Africa, Swaziland, Tanzania, Uganda or Zambia.

The project implementation period for both CfP12 and CfP13, starting in August 2016 is limited to 15 months, after which the project is expected to move towards the next phase of development and closer a self-sustaining / self-financing commercial operation.

More detailed CfP12 and CfP13 first proposal guidelines are available at the Programme website www.eepаfrica.org.

Enquiries related to the first proposal stage can be submitted until **11 April, 2016** to EEP.CFP@kpmg.fi.